

Panasonic Avionics teams up with Eutelsat to deliver XTS in-flight connectivity across Europe and the Middle East

Paris, 5 December 2019 - Panasonic Avionics Corporation (Panasonic), a market leader in in-flight entertainment and connectivity, has signed a multi-year agreement for Ku-band capacity on two multi-beam payloads on the EUTELSAT 10B satellite, due to be launched in 2022.

This contract with Eutelsat Communications (Euronext Paris: ETL) will enable Panasonic to provide multiple gigahertz of new extreme throughput (XTS¹) Ku-band connectivity to airlines and their passengers flying over a wide area across Europe, Africa and the Middle East.

Panasonic will continue to optimize its worldwide network and add more state-of-the-art satellite capacity in high-density regions to ensure it can deliver very high performance everywhere its customers fly. This satellite also provides high performance over lower density area such as Africa.

Ken Sain, Chief Executive Officer of Panasonic Avionics Corporation, said: *"Panasonic Avionics is continuing to invest in its Ku-band connectivity network. This contract with a long-standing partner such as Eutelsat, with whom we already work with globally, illustrates our strategy to constantly expand our worldwide network with additional capacity, to create value for our airline customers and satisfy the needs of their passengers. We have collaborated closely with Eutelsat on this satellite design and we are very excited to see these efforts come to fruition."*

Philippe Oliva, Eutelsat's Chief Commercial Officer, said: *"We are delighted that Panasonic Avionics has selected us once again to further extend its resources. This capacity commitment on our upcoming EUTELSAT 10B satellite reflects the quality of coverage at our 10° East location as well as our focus on developing competitive solutions to meet growing inflight connectivity needs worldwide."*

EUTELSAT 10B will be the second XTS satellite to join Panasonic's connectivity network which has been developed to meet the growing connectivity demands of airlines and their passengers and is designed to place capacity where it's most needed across the globe to meet demand.

Panasonic's connectivity network supports the provision of services such as high-speed internet, live television, video streaming, VoIP applications, 4G mobile services scalable to 5G, and greater

¹ XTS: Panasonic Avionics Corporation's eXtreme Throughput Satellite is an in-flight connectivity service operated from High Throughput Satellites

bandwidth for crew applications. The network is backed by Panasonic's Customer Performance Center, which proactively monitors network performance and upcoming maintenance needs 24/7/365 to support airline operational efficiencies.

Today, approximately 2,200 aircraft flying routes all around the world use Panasonic's global high-speed inflight connectivity service.

About Panasonic Avionics Corporation

Panasonic Avionics Corporation is the world's leading supplier of inflight entertainment and communication systems. The company's best-in-class solutions, supported by professional maintenance services, fully integrate with the cabin enabling its customers to deliver the ultimate travel experiences with a rich variety of entertainment choices, resulting in improved quality communication systems and solutions, reduced time-to-market and lower overall costs.

Established in 1979, Panasonic Avionics Corporation, a U.S. corporation, is a subsidiary of Panasonic Corporation of North America, the principal North American subsidiary of Panasonic Corporation. Headquartered in Lake Forest, California with over 5,000 employees and operations in 80 global locations, it has delivered over 14,300 IFE systems and 2,200 inflight connectivity solutions to the world's leading airlines.

For additional information, please visit www.panasonic.aero

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About Eutelsat Communications

Founded in 1977, Eutelsat Communications is one of the world's leading satellite operators. With a global fleet of satellites and associated ground infrastructure, Eutelsat enables clients across Video, Data, Government, Fixed and Mobile Broadband markets to communicate effectively to their customers, irrespective of their location. Around 7,000 television channels operated by leading media groups are broadcast by Eutelsat to one billion viewers equipped for DTH reception or connected to terrestrial networks. Headquartered in Paris, with offices and teleports around the globe, Eutelsat assembles 1,000 men and women from 46 countries who are dedicated to delivering the highest quality of service.

For more about Eutelsat go to www.eutelsat.com

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