

## Maritim Hotels – At a glance

<b>Company structure</b>	GmbH (limited company)
<b>Chair of the Supervisory Board</b>	Dr Monika Gommolla
<b>Management board</b>	Roland Elter (Chief Operating Officer for Sales and Marketing) Hendrik Förster (Chief Financial Officer) Erik van Kessel (Chief Operating Officer, Labour Relations Director)
<b>Number of hotels</b>	44, including 32 in Germany 12 abroad: 1 in Egypt, 1 in Turkey, 3 in China, 2 in Spain (Mallorca, Tenerife), 1 in Bulgaria, 1 in Albania, 1 in Malta and 2 in Mauritius
<b>Number of rooms</b>	<b>approx. 13,500</b>
<b>Number of employees</b>	approx. 5,000 in Germany approx. 2,700 abroad <b>approx. 7,700 in total</b>

### I. Maritim Hotels in Germany

	2017	2018	2019
<b>Turnover</b> (in millions of euros)	395.4	<b>410.1</b>	<b>422.9</b>
<b>Average occupancy</b> (in %)	65.3	<b>69.0</b>	<b>70.8</b>
<b>Average room price</b> (in euros)	100.61	<b>101.19</b>	<b>102.73</b>
<b>Rev PAR</b> (revenue per available room/in euros)	65.71	<b>69.79</b>	<b>72.76</b>
<b>Gross operating profit</b> (GOP/in millions of euros)	139.2	<b>147.0</b>	<b>147.8</b>

### II. Maritim Hotels worldwide

	2017	2018	2019
<b>Turnover</b> (in millions of euros)	472.4	<b>491.8</b>	<b>507.4</b>