

Eutelsat and China Unicom join forces to provide satellite communication services in the framework of the “Belt and Road” initiative

Beijing, Paris, 9 January 2018 – On the occasion of French President Emmanuel Macron’s state visit to China, Eutelsat Communications (Euronext Paris: ETL) has signed a Memorandum of Understanding with China United Network Communications Co., Ltd. (China Unicom) that is aimed at addressing the fast-growing satellite communications market in Asia-Pacific in the framework of the “Belt and Road” initiative.

The MoU, which was signed on 9 January, by Rodolphe Belmer, CEO of Eutelsat and Xiaochu Wang, Chairman of China Unicom, aims in particular to leverage resources on the EUTELSAT 172B satellite to enhance inflight connectivity services across an area stretching from the West coast of North America to Asia, and down to Australia. Cooperation to further develop satellite communication services across the globe is also under consideration.

Commenting on the cooperation agreement, Rodolphe Belmer said: *“China Unicom is an ideal partner for promoting satellite communications in Belt and Road regions. This agreement builds on the cooperation that started in 2008, when Eutelsat provided satellite transmission services to China Unicom during the Beijing Olympic Games. This cooperation also highlights the quality and reach of Eutelsat’s in-orbit resources, in particular at the 172° East orbital position. This reinforced partnership will allow both companies to leverage on their own strengths in order to address future opportunities in the connectivity markets.”*

About Eutelsat Communications

Founded in 1977, Eutelsat Communications is one of the world's leading satellite operators. With a global fleet of satellites and associated ground infrastructure, Eutelsat enables clients across Video, Data, Government, Fixed and Mobile Broadband markets to communicate effectively to their customers, irrespective of their location. Over 6,700 television channels operated by leading media groups are broadcast by Eutelsat to one billion viewers equipped for DTH reception or connected to terrestrial networks. Headquartered in Paris, with offices and teleports around the globe, Eutelsat assembles 1,000 men and women from 44 countries who are dedicated to delivering the highest quality of service.

Eutelsat Communications is listed on the Euronext Paris Stock Exchange (ticker: ETL). For more about Eutelsat go to www.eutelsat.com

■ **Press**

Marie-Sophie Ecuier

Tel: + 33 1 53 98 37 91

mecuer@eutelsat.com

■ **Investors and analysts**

Joanna Darlington

Tel. : +33 1 53 98 35 30

jdarlington@eutelsat.com

Cédric Pugni

Tel. : +33 1 53 98 35 30

cpugni@eutelsat.com