

Eutelsat signs up for Blue Origin's *New Glenn* launcher

Eutelsat to fly on *New Glenn* from 2021

Paris, Washington D.C. 7 March 2017 – Eutelsat Communications (NYSE Euronext Paris: ETL) today announced at the Satellite 2017 Convention in Washington D.C. the conclusion of a contract with Blue Origin for a launch on the *New Glenn* rocket that is expected to initiate flights in 2020.

The new partnership with Blue Origin reflects Eutelsat's longstanding strategy to source launch services from multiple agencies in order to secure access to space and partner with launch agencies that combine the highest levels of performance, flexibility and competitiveness.

The agreement with Blue Origin covers the launch of a geostationary satellite in the 2021-2022 timeframe. The *New Glenn* launcher will be compatible with virtually all Eutelsat satellites, giving flexibility to allocate the mission 12 months ahead of launch.

Rodolphe Belmer, Eutelsat CEO, commented on the new relationship with Blue Origin: *"Blue Origin has been forthcoming with Eutelsat on its strategy and convinced us they have the right mindset to compete in the launch service industry. Their solid engineering approach, and their policy to develop technologies that will form the base of a broad generation of launchers, corresponds to what we expect from our industrial partners. In including New Glenn in our manifest we are pursuing our longstanding strategy of innovation that drives down the cost of access to space and drives up performance. This can only be good news for the profitability and sustainability of our industry."*

"Eutelsat is one of the world's most experienced and innovative satellite operators, and we are honoured that they chose Blue Origin and our New Glenn orbital launch vehicle," said Jeff Bezos, Blue Origin founder. *"Eutelsat has launched satellites on many new vehicles and shares both our methodical approach to engineering and our passion for driving down the cost of access to space. Welcome to the launch manifest, Eutelsat, can't wait to fly together."*

About Eutelsat Communications

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 39 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with

offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 37 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit www.eutelsat.com

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