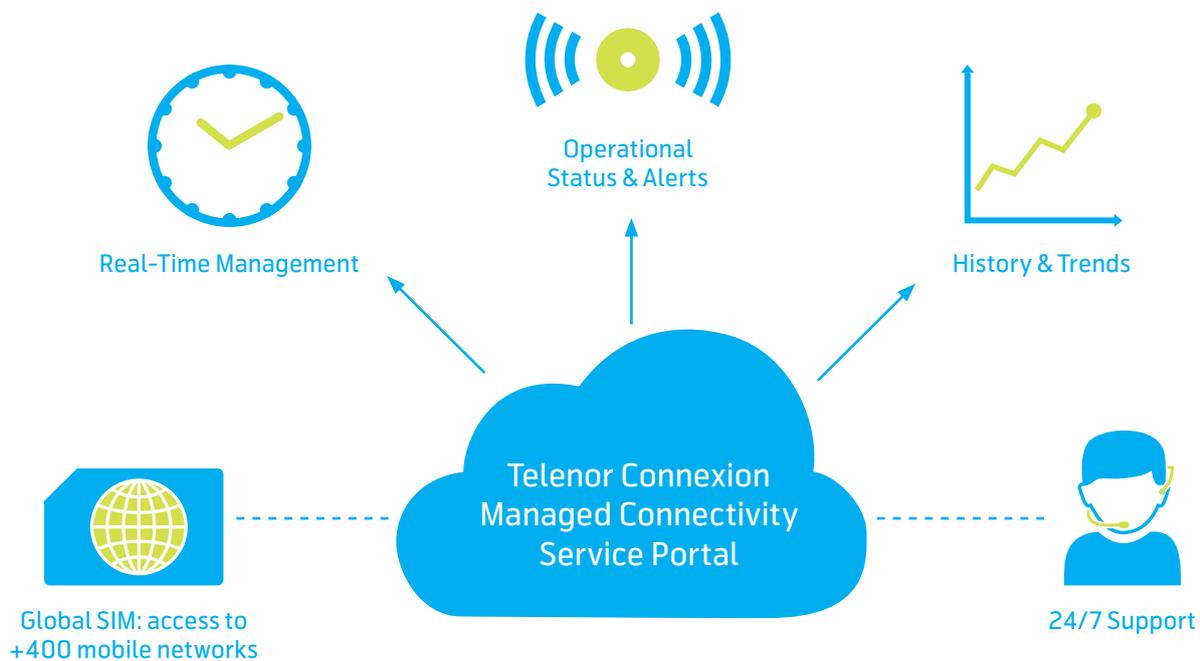


TELENOR MANAGED CONNECTIVITY

Connectivity is transforming the world of business. More and more machines and devices are becoming connected to create the Internet of Things (IoT). Launching connected services enables product companies to cut costs, improve products and move into new service based revenue streams.

Our global Managed Connectivity solution is designed to help you successfully launch, manage, and monetize your connected device business. The solution automates the delivery and management of mobile services to connected devices. A number of companies around the world in a wide range of industries use our Managed Connectivity solution to increase

service reliability, lower operational costs, and easily scale their device deployments. Our solution is tied to over 400 mobile networks globally and our Global SIM means you can standardize your connectivity solution no matter where your product will be sold or used. To fully support your business critical solution our support team is always on your side, 24/7/365.



HIGH SERVICE RELIABILITY AND CUSTOMER EXPERIENCE

The Managed Connectivity solution helps you deliver the service your customers expect. This solution's combination of real-time network connectivity feeds, service diagnostics, and automation options gives you full visibility and control. In addition to quickly troubleshooting issues that come up, you can monitor specific behavior and set rules to take immediate action – preventing issues proactively. That's a sure way to increase service reliability and lower support costs.

FULL CONTROL AND REDUCED OPERATIONAL COSTS

Our solution presents a complete range of automated advantages for performance and profitability – putting you in the driver's seat when it comes to control of your connectivity from a technical and cost efficiency perspective. You'll eliminate manual interaction, which saves time and money, reduces errors, and empowers you to scale faster. By using the Managed Connectivity solution you can automate and streamline workflows for your unique business model.

ADAPTED TO YOUR BUSINESS NEEDS

Build your business on a solution that will scale easily as you grow. Whether you're starting small and building or already have millions of devices to connect, Telenor's Managed Connectivity solution is the smart way to manage your deployment. Delivered as a software-as-a-service solution, it was purpose built for connected solutions and designed for infinite scale.

SOLUTION OVERVIEW

The Managed Connectivity solution consists of these main components.

Global SIM

We simplify your connected business operations by providing one SIM, one provider and one invoice for your global deployment with seamless cross-border coverage. We also offer tailored roaming profiles to ensure top-quality networks at the best possible prices.

Customized SIM

Our SIM is developed with a clear M2M/IoT focus to ensure reliability, function and security in a variety of connected devices. For example, we offer a surface-mounted SIM, specially designed for the automotive and industrial sectors, which meets the critical needs of robustness and longevity demanded by these harsh environments.

24/7/365 Support

To ensure the highest possible availability of the communication service, we ensure that you can reach our support staff at any time. All our employees have extensive knowledge and experience of different connected business solutions.

Service Portal

As a customer you gain access to our web-based Service Portal. This gives you complete overview and control of your Managed Connectivity solution. The Service Portal includes SIM management tools, real-time traffic surveillance and alert functions, historical statistics and diagnostics, billing and support tools to mention a few of the key functionalities. You can also use our APIs for further integration into your own IS/IT systems.

WE ARE HERE TO HELP – 24/7!

Our dedicated and proactive Service Desk team monitors your solution on a minute-by-minute basis, 24-hours a day, every day of the year. 24/7 monitoring means that we constantly optimize your system, and proactively solve issues before they arise.

Automated Provisioning

Automated provisioning is an absolute must in a large-scale connected services rollout. We provide you with active SIM cards for which charging starts when the SIM cards are actually used in the field. The process is fully automated to simplify and cut costs in your logistics and installation process.

Service Level Agreements

The accessibility and reliability of your connected business solution is critical for us. We offer a number of different service-level agreements (SLA) specially designed for the unique and high demands of connected business solutions.

Test Lab

The Test Lab facilities give you the opportunity to test modules and applications in a controlled radio environment with access to state-of-the-art equipment. The Test Lab is used by our customers to trace possible malfunctions in hardware and software, simulate load and elaborate with different use cases within the GSM/GPRS network. Telenor provides test leaders and support throughout the test procedure to ensure the best possible conditions for our customers' product development process.

ABOUT TELENOR CONNEXION

At Telenor Connexion we design and operate connected business solutions. Building on more than 15 years of experience, a strong solutions portfolio and our collaborative approach, we make it easy to realize the value of connected services.

Together with companies such as Volvo, Nissan, Scania, Hitachi, Securitas Direct and

Telcare we have designed smart and innovative connected solutions deployed across the globe.

We support our customers throughout their entire product lifecycle – from solution design to operations and future development. By partnering with Telenor Connexion you are ensured a reliable and secure end-to-end solution that can evolve over time.

Our headquarters and tech centre are located in Sweden and we have regional offices in UK, Germany, France, US and Japan. Telenor Connexion is wholly owned by Telenor Group, one of the world's major mobile operators.

Connect with us! Give us a call: +46 8 410 338 00 or visit www.telenorconnexion.com