



PRESS RELEASE

## Latest Release of HCL AXON's iMRO Endorsed by SAP

**London, 3rd Nov 2011** – HCL AXON, a wholly owned subsidiary of HCL Technologies and global pioneer in leveraging leading technologies to drive value realization, today announced the new release of iMRO® version 4.5.2, an SAP-endorsed business solution which has evolved from the previous iMRO version 4.0. iMRO is HCL AXON's maintenance, repair and overhaul industry solution add-on for the SAP® ERP application. It complements and extends SAP ERP, particularly for use by organizations that maintain complex, expensive and regulated assets such as in travel and transportation, high-tech, energy or aerospace and defence.

**Benedikt Hermann, Vice President – Product Innovation, HCL AXON, said,** “The latest version of iMRO version 4.5.2 stems from our rich industry experience and successful implementation of several projects in the MRO space. We are very pleased that more and more companies are benefiting from the combination of iMRO and SAP ERP to improve their management of complex assets such as aircrafts.”

HCL AXON's new iMRO release expands the functional scope of the solution, including new additions of Workscoping Workbench (WBX), Staging Area Picklist and Periodic Estimates. Furthermore, the developments to the solution encompass Maintenance Scheduling, Flight Sector Management, Modifications Induction Workbench (MBX), Sourcing and Swap, as well as Declare Serviceable & Conformity enhancements.

The latest release will allow organisations to streamline their maintenance operations so that labour productivity is optimised and material costs are contained while maximising profitability for their services. It helps ensure better forecasting of work that is due for any asset and allows planners to package this work and schedule it. Once the work is packaged and scheduled, the materials can be staged and picked for the respective tasks in the work packages. This is all achieved using the iMRO workbenches.

“iMRO 4.5.2 is an enhanced interface with extended industry-specific functionality to improve user productivity, best-practices and higher asset utilization,” said **Phil Te Hau, Director, Solution Management, Travel Services, SAP.** “In addition, customers benefit from a standard platform for MRO based on SAP technology. This latest version of HCL AXON's iMRO, endorsed by SAP, further underscores the importance of SAP's ecosystem strategy, through which we are cooperating with partners to support our customers' businesses, drive new levels of collaboration, and provide additional choices and flexibility.”

HCL AXON has over 16 years experience with SAP solutions at over 100 customer sites covering aviation, aerospace and complex asset management and maintenance organizations. Today, five of HCL AXON's clients have already agreed to implement the latest iMRO release, one of which is planned to go live shortly.

As an SAP-endorsed business solution, iMRO 4.5.2 is complementary to SAP software offerings, has been developed in accordance with SAP development guidelines, and provides additional choices and flexibility for businesses running SAP applications.

### **About iMRO**

iMRO reduces cost, complexity and risk for large and small airlines, manufacturers and third-party MRO providers by delivering best practices for maintenance engineering, maintenance planning, maintenance operations and business support processes. iMRO improves productivity and data accuracy while reducing process variations typically encountered by complex asset maintenance businesses. iMRO has been recognized as a leading MRO solution from industry leaders around the globe.

In February 2010, HCL AXON was selected by Frost & Sullivan as the Aerospace IT Solutions Provider of the Year Award in Asia Pacific for its outstanding performance in innovation in aerospace and defense, following competition against several high profile organizations. HCL AXON was awarded the 2009 SAP Pinnacle Award in the category "SI Co-Innovation" for the development and deployment of iMRO. HCL AXON was also a finalist for the 2010 SAP Pinnacle Award in the category "Software Solution Innovator of the Year".

### **About HCL AXON**

HCL AXON ([www.hcl-axon.com](http://www.hcl-axon.com)), a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of enterprise applications. HCL AXON has a significant number of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON's consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today.

HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures.

### **About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 80,520 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, has reported consolidated revenues of US\$ 3.7 billion (Rs 16,977 crores), as on 30 September 2011 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### **About HCL Enterprise**

HCL is a \$6 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 85,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms. For more information, please visit [www.hcl.com](http://www.hcl.com)

### **Forward-looking Statements**

*Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense*

*competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.*

## **SAP Forward-looking Statements**

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

# # #

SAP and all SAP logos are trademarks or registered trademarks of SAP AG in Germany and in several other countries.

All other product and service names mentioned are the trademarks of their respective companies.

## **For details contact**

Ranjana Sharma  
HCL Technologies, Europe  
DID: +44 (0) 207 105 8661  
MOB: +44 (0) 7921 699137

LEWIS PR  
Jon Brigden  
+44 (0)20 7802 26 26  
hcl@lewispr.com